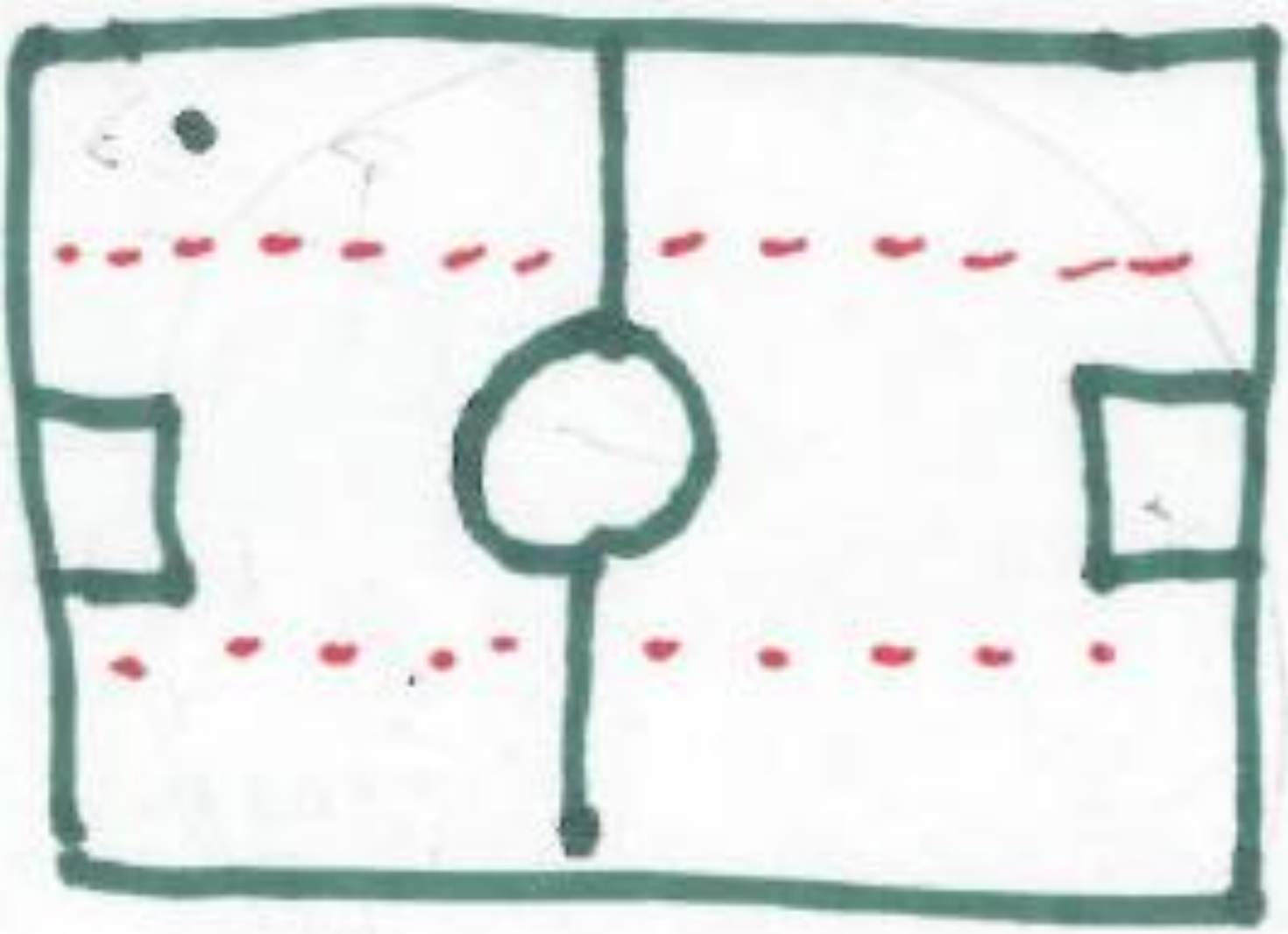

How to Identify a Leader

Presented by Robert M. Mill

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Two Types of Leaders

■ Transformational Leaders

- Parents
- Coaches
- Religious Leaders
- Entrepreneurs
- Military

■ Transactional Leaders

- Stay with the Status Quo

The Transformational Leader

- Charisma (you know it when you experience it)
- Vision (creating a picture of the future)
- Intellectual Stimulation (a new way of looking at old problems)
- Inspiration (to inspire is a difficult task)

Characteristics of Superior Leadership

- Honesty
- Forward-Looking
- Inspiring
- Charismatic
- Imaginative

Leaders

- Pusher
- Cheerleader
- Maligned Authority

Maligned Authority

- Maligned...Evil in disposition, nature or intent
- Evil in influence
- Having or showing malice or ill-will

Leadership Portfolio

- Personal Mission Statement: No more than three sentences, easy enough to be understood by an 8-year-old and permanently imprinted on your soul
- My values represent who I am
- My leadership style

Leadership Portfolio (cont'd)

- My organization style
- This is my obituary
- On my tombstone would be these words...

People React When:

- Inspired
- Motivated
- Encouraged
- Committed to the vision
- Allowed to execute the vision
- Recognized

**So...how do I
identify a leader?**

**Look to see if
anybody is
following him!**